

## How do I find out about bid opportunities from L&I?

The Department of Enterprises Services uses a competitive process to select businesses for master contracts. When the Department of Labor & Industries (L&I) needs goods and services, they may contact these businesses through Washington's Electronic Business Solutions, or *WEBS*.

L&I also uses WEBS to post bid opportunities for goods and services outside of a master contract.



## L&I Contracts and Purchasing

L&I Contracts and Purchasing staff administer the agency's procurements. These include purchases of goods and services, client services, grants, IT contracts and interagency agreements. The staff also provides consulting services and assistance to the director, executive managers, and program-based contract managers.

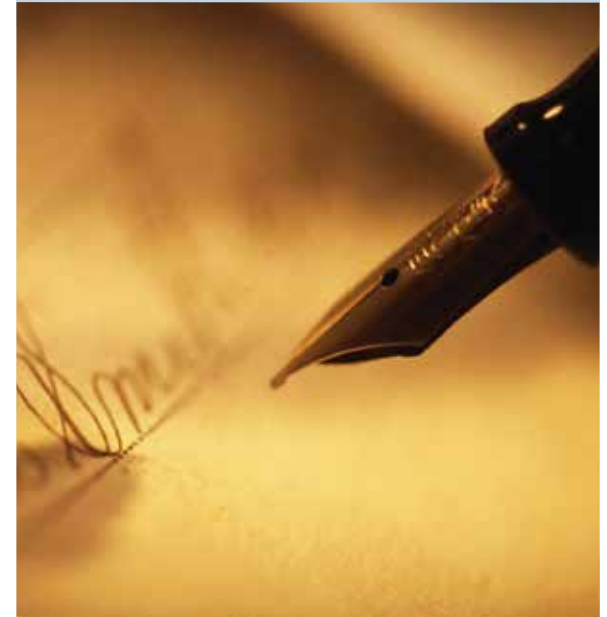
### Question? Need more information?

- 360-902-6965
- [UnitAMSCO@Lni.wa.gov](mailto:UnitAMSCO@Lni.wa.gov)

*Upon request, foreign language support and formats for persons with disabilities are available. Call 1-800-547-8367. TDD users, call 360-902-5797. L&I is an equal opportunity employer.*

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# Doing Business with the State of Washington



## A Guide to Washington State Bid opportunities



Washington State Department of  
**Labor & Industries**

## Washington State Bid Opportunities

The Department of Enterprises Services (DES) assists the business community by establishing contracts, paying vendors on behalf of a state agency, providing vendor training for government business processes and hosting the database that houses solicitations by state agencies for current projects.

DES also provides many different services for all levels of government — city, county, state and tribal. See how your organization can benefit from working with us.

## Competing for business with the State of Washington

All companies — especially minority- and women-owned, veteran-owned, and small and diverse businesses — are encouraged to compete for business with the state of Washington.



## How to use WEBS

The Department of Enterprises Services (DES) manages state purchasing through a central Web site, known as Washington's Electronic Business Solution, or WEBS.

WEBS is the single source for procurement notices for the state of Washington.

Prospective vendors should register in WEBS. Find out how at [www.Lni.wa.gov/WEBS](http://www.Lni.wa.gov/WEBS).

## Information Technology

- DES administers master contracts for information technology goods and services.
- DES and other state agencies publish technology procurement notices on WEBS.
- DES has established a new contract program called **Information Technology Professional Services**. To find out how your business can be part of it,
  - Email [desitps@des.wa.gov](mailto:desitps@des.wa.gov)
  - Visit [www.Lni.wa.gov/WEBS](http://www.Lni.wa.gov/WEBS)

## Other Goods and Services

Enterprise Services provides surplus state property for sale to the public, acts as one-stop shop for job seekers looking to enter the state workforce, and manages the Capitol Campus.

Looking for information on employee services, IT systems, or training opportunities? Enterprises Services manages all of these items and more including parking services for the Capitol Campus and the state's job portal: [www.careers.wa.gov](http://www.careers.wa.gov)

